

ANDRE GEMELLI

TECHNOLOGY EXECUTIVE

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US permanent resident, no sponsorship required · English, Portuguese, Spanish · Open to fully remote roles

PROFILE

Technology executive with eighteen years at an NYSE-listed global company, rising from systems engineer in Mozambique to global owner of an enterprise platform running in twenty-two countries on five continents. Combines infrastructure, cloud and security fundamentals with operating-model design and large-scale modernization delivered under investment constraints. Five direct reports with functional authority across the IT leadership of nineteen to twenty-two countries, covering approximately 200 IT professionals and a device estate of more than 10,000 endpoints. Lived in eight countries, worked across more than thirty, in three languages.

CORE COMPETENCIES

Enterprise IT Strategy · Global IT Operations · Platform Ownership · Legacy Modernization · Cloud Infrastructure (Microsoft Azure, VMware) · Enterprise Network Modernization · Cybersecurity and Regulatory Compliance · Mobile Device Management · Vendor Management and Contract Negotiation · Capex and Opex Planning · Organizational Change Management · Program Governance · Disaster Recovery and Business Continuity · Multi-Country Delivery · IT Service Management

EXPERIENCE

Littlepay

Feb 2026 to Feb 2027 | Remote

Transit payments platform, Melbourne, Australia. Contract engagement.

PMO Delivery Manager, LATAM

Brazil / United States

- Engaged to run Brazil market-entry delivery. Scope expanded within five months to regional leadership of **12 to 15 active projects across four LATAM markets**, reporting into the CRO chain.
- Designed a structured readiness model for tracking regulatory, commercial and technical dependencies ahead of delivery. **Adopted as the regional standard**, then named by executive leadership as the template for the UK, Europe and US/Canada regional forums.
- Transferred the model into a second region in eleven days, building two program boards covering roughly 90 tracked items with a full milestone structure and bid-response mapping. The receiving team carried it forward as the base for the boards they run today.
- Payments delivery end to end: acquirer integration across a four-track engineering and commercial-legal structure, HSM/KEK and DUKPT production key ceremony sequencing, EMV L3 certification and device fleet rollout.
- Authored the AI governance standard adopted as the basis for the team's AI use, covering model selection, automation guardrails, security rules and role-based onboarding with human-in-the-loop controls.

Career Break

Oct 2024 to Jan 2026

Family bereavement.

Universal Corporation

Feb 2006 to May 2024 | 18 yrs 4 mos

The world's leading global leaf tobacco supplier. NYSE: UVV. More than 20,000 employees, operations in more than 30 countries on 5 continents.

Senior Director, Technology Strategy & Field Services

May 2014 to May 2024 | Richmond, VA

- Global owner of the company's agronomy field-data platform. Scaled it from a six-country regional deployment to **22 countries on five continents**, into markets with radically different infrastructure conditions. A **\$30M+ program** across its fourteen-year life, under global ownership from 2014.
- Owned the full stack behind it: the external software firm developing the platform, the Azure data services and MDM infrastructure and the teams maintaining them, and a device fleet of **10,000+ endpoints** across every deployment country including refresh and support. Authored capex and opex cases for equipment, software, staffing and solutions in every country.
- **Led its modernization.** With the platform a decade old in 2020, initiated and led its full re-specification and ground-up rewrite, deliberately pacing deployment to create engineering capacity while keeping it running in production across 19 countries under tightening investment constraints.
- Led globally through a matrix: five direct reports with functional authority across the IT leadership of 19 to 22 countries, covering **approximately 200 IT professionals**. Standardized service delivery, support models and technology standards across all of them.
- Directed Azure migration and enterprise network modernization. Ran a **\$2-5M annual departmental budget** and negotiated global vendor and telecom contracts, consolidating fragmented country-level spend into governed global agreements.
- Maintained security and compliance across widely varied international regulatory regimes: MDM, endpoint and perimeter controls, encryption and access governance.

Regional Head of Digital Transformation, Sub-Saharan Africa

Feb 2013 to May 2014

- Took the platform proven in Mozambique and rolled it across five further African countries: Zambia, Tanzania, South Africa, Zimbabwe and Malawi, digitizing field operations region-wide.
- Led six direct reports on the platform program, with matrix authority over the Head of IT in each of the six countries and approximately 70 IT staff beneath them.
- Deployed field-data capture to roughly **1,300 field users**, each equipped with tablet, scanner, telecom hotspot, camera and printer, alongside several hundred office users. Implemented secure electronic payment systems for farmer settlement.

IT Director, Mozambique

Jul 2009 to Feb 2013

- Directed IT for a **\$160M manufacturing facility and 35 remote sites**. Two direct reports, Infrastructure and Development, leading a 38-person organization.
- In 2012, brought the group's Brazil-developed agronomy field-data platform into Mozambique and proved it in operation. That pilot became the basis for its regional and then global rollout.
- Achieved a **60% reduction in telecom costs** through VoIP migration and infrastructure modernization. Led large-scale VMware virtualization and disaster recovery implementation underpinning business continuity across the site estate.

Systems Engineer, Mozambique

Feb 2006 to Jul 2009

- Built and maintained infrastructure across the Mozambique operation: servers, networks and site connectivity supporting a manufacturing facility and remote agricultural sites.

EARLIER CAREER

ACDI/VOCA IT Volunteer. Deployed IT infrastructure for agricultural development programs.	Feb 2005 to Jan 2006 Mozambique
Rio Bravo Investimentos / Fiducia Asset Management IT Manager. Service desk, vendor negotiation and business continuity for trading operations.	Jul 2003 to Oct 2004 Rio de Janeiro
Credit Suisse First Boston / Banco Garantia Senior Systems Analyst. Tier-3 support and DR planning for 400+ trading-floor users.	Jul 2000 to Dec 2002 Sao Paulo
The James Chin Group IT and Pre-Press Specialist. Network solutions for a design firm serving Time and J. Walter Thompson.	Feb 1998 to Jan 1999 New York
Studio Designs / Image Axis Pre-Press Specialist and Network Administrator.	Jan 1994 to Jan 1998 New York
High Yield Management IT Help Desk. User support, hardware repair and LAN maintenance.	Feb 1993 to Dec 1993 Clifton, NJ

EDUCATION AND DETAILS

EDUCATION	LANGUAGES	AUTHORIZATION
BS Computer Information Systems, Nova Southeastern University, 2014. Completed while serving as IT Director in Mozambique.	English, Portuguese and Spanish. Lived in eight countries, worked across more than thirty.	US permanent resident. No sponsorship required. Available for fully remote roles.